



February 15, 2022

Teresa Deaton-Reese
Indiana Department of Administrations
Procurement Division
402 West Washington Street, Room W468
Indianapolis, Indiana 46204

RE: Executive Summary Transmittal Letter for RFP 22-70307 Mobile Crisis Services Pilot

Dear Ms. Deaton-Reese:

On behalf of Choices Coordinated Care Solutions, Inc. (Choices), I am pleased to submit this proposal in response to RFP 22-70307 Mobile Crisis Services Pilot.

2.21 Summary of Ability and Desire to Supply the Required Products or Services

Choices has the capacity to supply the requested products and/or services that meet the requirements defined in Section 2.4 of the solicitation and is willing to provide the requested products and/or services subject to the terms and conditions set forth in the RFP including, but not limited to, the State's mandatory contract terms and substantively required terms.

Choices is a national nonprofit 501(c)(3) organization based in Indianapolis, Indiana. Choices was incorporated in 1997 as an organization dedicated to providing care management, using Systems of Care development, to youth at risk of placement or currently placed in residential treatment centers. For nearly 25 years, Choices has been at the forefront of Systems of Care, in large part due to the leadership of our Board, which includes experts in mental health, child welfare, health care law, managed care, Medicaid financing, and accounting, as well as consumers. Since its inception in Marion County Indiana, Choices has served the entire state of Indiana, Washington D.C., and various regions in Louisiana, Maryland, and Illinois. Choices has been recognized by the National Wraparound Initiative, the University of South Florida, Georgetown University, and many more organizations for its unique Systems of Care implementation models, blended funding mechanisms, and achievement of positive outcomes. Choices has many years of experience in both providing trauma-informed care coordination for youth and families and in managing multiple provider networks. In 2016, Choices' service array expanded to include mobile crisis services in Illinois and care coordination for pregnant women with mental health and opioid use disorders in southeastern Indiana as part of the Safety PIN initiative. The organization also operates the Choices Emergency Response Team (CERT) and provides mental health care through the Choices Behavioral Health Solutions program.



2.2.2 Signature of Authorized Representative

As the CEO of Choices, I, Michael Goldberg, am the authorized representative of Choices and certify that the information in the proposal meets all general conditions including the information requested in Section 2.3.4. I am the principal contact for the proposal.

Organization Name	Choices Coordinated Care Solutions, Inc.
Bidder ID	0000005986
FEIN	362005131
Type of Business	Corporation
NAICS Code	624110
Principal Contact Name	Michael Goldberg, CEO
Principal Contact Address	Choices Coordinated Care Solutions, Inc. 7941 Castleway Drive Indianapolis, Indiana 46250
Principal Contact Phone	314-517-6005
Principal Contact Email	MGoldberg@ChoicesCCS.org

2.2.3 Respondent Notification

I agree to being notified via email and will inform the Procurement Division should any changes in address or contact information occur after the origination of this solicitation. I understand that the Procurement Division will not be held responsible for incorrect vendor/contractor/respondent addresses.

2.2.4 Secretary of State

Choices is registered to do business with the Indiana Secretary of State. Choices' Business Entity Report is included as Attachment 6 in the response to this solicitation.

2.2.5 Other Information

Documents for which Choices is claiming a statutory exemption to the APRA – audited financial statements. The statutory exception of APRA that applies – IC 5-14-3-4(a)(4) Records containing trade secrets. Pursuant to National Parks & Conservation Ass'n v. Morton, 498 F.2d 765 (D.C. Cir. 1974), Choices requests that its audited financial statements be classified as “confidential” and exempt from disclosure because disclosure of said records will cause substantial harm to Choices competitive position in the Indiana services marketplace.



Thank you for your consideration of Choices' proposal to provide services under the Mobile Crisis Services Pilot program.

Sincerely,

Michael Goldberg

Michael Goldberg, CEO